Safety Management System Update Copyright 2007

FedEx Corporation

- 5.5M shipments daily
- 663 aircraft
- Over 71,000 vehicles
- Over 280,000 employees
- Information Technology





Headquarters: **Memphis, TN**



280,000 employees and contractors worldwide



Headquarters: Pittsburgh, PA



Headquarters: **Memphis, TN**





Headquarters: **Memphis, TN**





FedEx Express

- 3.2M daily shipments
- 663 aircraft
- Over 41,000 vehicles
- 137,000 employees



FedEx Air Operations Human Resources

Airline employees: 9,300+

Pilots: 4,700+

Maintenance technicians:

2,500+







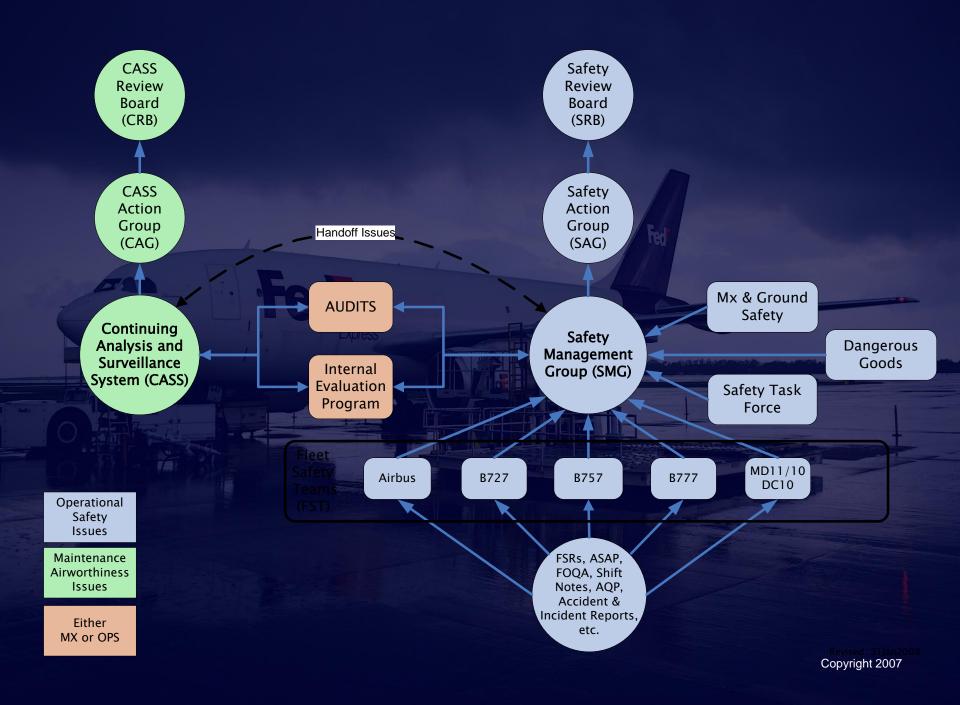
FedEx Express Organizational Chart

Chairman of the Board Fred W. Smith President/CEO David J. Bronczek EVP & COO, Express U.S. William J. Logue SVP, Air Operations James R. Parker VP, Safety & Air Worthiness Edward A. Lyons

The safety management process at a glance

Identify hazards Collect Re-evaluate additional Assess control hazard risks strategies data **Implement Safety Prioritize** control management risks strategies process Develop **Approve** elimination/ **Assign** control mitigation responsibilities strategies strategies

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The organizational accident



AOD has implemented and integrated the following Risk Management Matrix into the risk assessment processes of SMS and CASS:

нідн				A	Catastrophic		Accident Death Damage > \$5 Mil Fine > 250K Hull Loss Loss of Operating Certificate System Missing		
				В	Critical		Reportable Incident Perm. Disability Damage > \$500K Fine > \$50K Aircraft OOS > 10 Days Loss of Operation Specification System Not Effective		
	MEDIUM			С	Marginal	Severity	Event-Major Lost Time Injury Damage > \$50K Fine > \$10K Aircraft OOS > 5 Days System Marginally Effective		
		LOW		D	Minor		Event-Minor First Aid Damage < 50K Fine < 10K Aircraft OOS < 5 Days Letter of Correction Single Point of Failure		
		ACCEPTABLE		E	Negligible		Event-Negligible No Treatment Necessary No Damage or Fine BTB or ATB Letter of Warning No Effect on System		
1 2 3 4						0 2			
Likelihood					* For a throat to be continuously experienced				
Continuous	Frequent	Occasional	Remote		* For a threat to be continuously experienced, BOTH the hazard and the triggering mechanism				
Continuously	Likely in next	Likely in next year	Not likely in next	must be continously present.					

Safety Management System Manual (SMSM)

AIR SAFETY



Revised 01 Jun 2008

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Dave Provite, MD, Air Salety & Regulatory Compliance

Recently, the International Civil Aviation
Organization (ICAO) passed a resolution mandating Safety
Management Systems for signatory nations.

The desiding for implementation is 200 – just around the corner What describs mean for sinfered The current RAO target is for sinferent to have SMS in place by 200. Some of you may have heart of SMS in necest years. At FA National has been a strong proposent of SMS and has conducted educational brinkings and venturings for the last keep years at the part of SMS.

The problem in the US is that there is no definition guidance available for a carriar around facture or, for that maker, a government against to follow when eat all othing an SMS. Transport Causals has rendered SMS, and established clearguidalmes for implementation in Causala.

What is SMS? It is maily a basinessific approach to more jing safety. Companies have forested in seagement systems, busine receives many sevent systems, buy intice management experies—why not an originized mathod for managing safety? The principles of SMS require that safety be on equal furting with all of the other essential parts of the business. Of cours, by effectively managing safety we kope to manage operational risk to an acceptable level. But a large to manage operational risk to an acceptable level. But a large to page of course when appropriation and to the fact that the time SMS reduces cost and improves a efficiency, safety.

Another important element of SMS is the cultural element. An effective SMS is dependent upon an active reparing calors. Without severences, active in not possible. Therefore, a just culture that are savings information flow is critical to the development of SMS. In addition to the tracking of fight the active properties are leftly reporting systems, satisfaces or specifically reporting systems, satisfaces or reporting systems, satisfaces or relations Suffer Action Programs (ASAP) and flight Operations Carliny Assumence (DOAP) as well as internal mode, quelly assumence and information and the results of external modic performed. The combined impact of this satisfy information provides a view of organizational health with a good to tisk, operational analysis of selected to SMS.

So where is FedEx along the path to SMS? We are currently developing our implementation plan and section with other

internal groups to ensure smooth integration of SMS.
We authentia that it will take approximately three years to develop and put into action a fully functional SMS. The FAA has recently provided ORAFT guidance for both SMS. Standards and SMS Implementation. This guidance for both SMS. Standards and SMS Implementation. This guidance actions by comprehensive and should provide as excellent framework for us to boild apper. While FedEx Express has many of the programm in place that are called for an air SMS, some energy actions and one writing of programm at the meeted. We are convertly working on a sich sides and implementation plan so that we can keg in our just may be even SMS this coming final year.

SMS in a great addition to the management of airline operations and cartety Overtime, Hodines it will statify change the way we manage eating such risk. We are working land to develop a space find a water for Fe Es. We will keep you possed in laters ericles as our SMS develops.

Safety Management System Status Report

Dave Prewitt, MD Air Safety & Regulatory Compliance

Two years ago ICAO passed a resolution requiring all signatory nations to implement a Safety Management System (SMS) by 2009.

Many years ago EAO stated in untice 44 of the Convention of International Anistan (Doz 1900, commonly boxen as the Oricago Convention, that EAO is charged with emaiting sale and odding greath of international cell whites EAO approaches this separability in the ways. It requires states to institute what were most Safety Programs at the national tent white requiring Safety Management Systems at the cognitivational level for all less, manufacturers, maintenance providers as well as agencies within the government that provide sentions (a., Air Tentic Digestration like the ATO in the US). The SAG effect represents a regir change in the way safety will be exampled in the follows and places as heavy busines on operations of all types to meet the aggressin in the of me established by EAO.

What is SAST it is seally a collection of policies, procedures, accounted if less and organizational structures that use designed to accounted if the seal organization in the seal of the sealing of the which less organizations. It is a load-result in appreciation sealing which includes satisfy in all arous of strategic and operational planning from the collect. It is an information increasement sprise that focuses on the collect. It is an information increasement sprise that focuses on prediction, procedure action when the traditional reaction approach to safety. Most sittless already have enough of the safety programs in place to it becomes a market of management system, for the safety and a SMS structure. Comparise these financial management systems, have a resources management systems, legibles management systems.

When establishing an SMS, the cultural and accountability places are more complex and take time to achieve. After my experience at Alesta Artimes, I believe that from start to finish it may take three to the years to develop and implement an effective SMS at RedEx Express. These are several areas of concern as we more forward. First, there is no clearly defined standard for SMS within the U.S. The RAA does have a DRAFT SMS Implementation Plan and set of standards; however, they are not in final form. The second consideration with regard to SMS is the cultural or policy insues that are required. These seem involve the idea of a positive safety culture, which is also sometimes referred to an Just Calture. A big part of the cultural changes needed for SMS sensine around have disciplinary matters are managed with regard to incidents and accidents and, more importantly, how errors are managed within the organization. While these seem relatively simple, they represent complex house and cross all organizational boundaries. These policies are often part of HR regulations, company policy manuals or, in some cases, collective bargaining agreements. Because of these complexities, they can take a year or more to coordinate and staff within a large company.

So where are we at FedSa stong the tool to SMST We have recently agreed to participate in an FAA pilot program to begin developing an SMS. There are a number of attitues participating as that the FAA can test its cancepts for SMS implementation using operating context. Their plan is broken into four phases which lead a company to SMS certification, FedS a Salety began to complete Press One during FYDS. The four phases auditoral by the FAA sec.

Phase Disc Planning and Organization
Phase Two: Reactive Processes
Phase Three: Processes and Realistine Processes

Proce Four: Operational Safety Assurance & Continued Improvement. By completing Press One, we believe that we can must must of the structural, parity and opportunities of equivaments for SAC. We will continue to worst toward both ASAP and FODA as we work on Press One of SACS. In mathy, we alwaydy have must of the standard machine safety procurses in place that are required in Phase Two.

Place Three will take time to achieve. It will require better data streams, better early in incheir pass and man approaches for managing data. Our common Right Safety Reporting system, while effective, does not provide that level of state are darf to positie projections data and analysis. Detailess makings and moderatarities in already underwant to meet this requirement.

Phase Four represents a fully-functioning SMS. In Phase Four, multiple data streams will provide safety information that will filter through the SMS to sentor leadership and be managed based upon state. At the end of Phase Four, the system will have met all FAA standards and become a tool for continuous impowement as a part of the corporate business operating system.

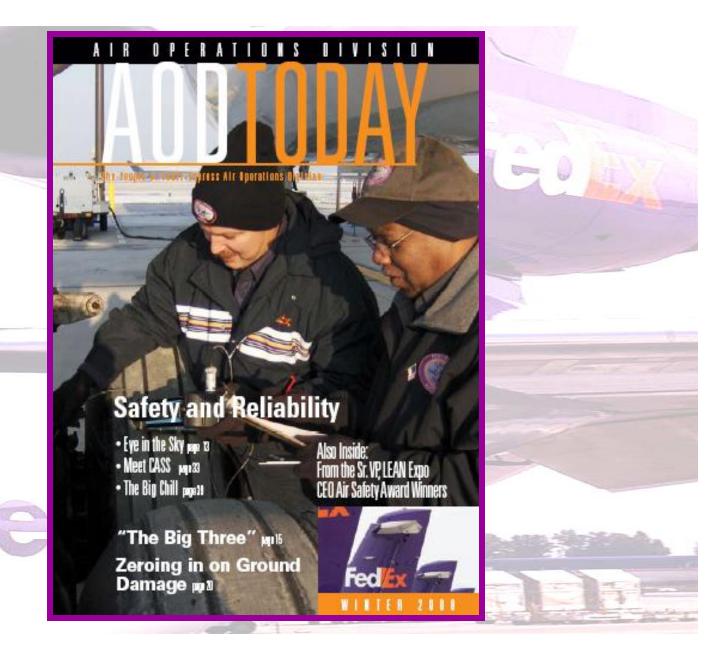
Our first step in active ing SMS is the completion of a comprehensive gap and jets in order to determine when we are against the valued or. The FMA has provided a boat that permit organizations to self-arrests and measure current state with regard to SMS and to further facilitate the development of an action plan to meet SMS requirements. We are about SMS complete with our gap analysis and are legitimity action plan development at this time.

SMS will add transaction value to the Fedits safety program in the years alread. As the airline grows and continues to operate across the globe, effective risk menagement and predictive safety analysis are large to ensuring the highest possible leads of safety. That being said, every step we take toward impossment raines the overall lead of safety addressors operational risk. Who towers when we will call it done? Maybe never, because we are tailing about continuous impossment and, in my world, their process or we readly ants.



These communication channels are the primary means of communicating Air Safety messages:

Basic Indoctrination...one hour course for new hires; Captain's Course...one hour course for transition or upgrade training of new Captains; Periodic Pilot Meetings (including system wide road shows); Instructor/Check Airmen Briefings; Safe Skies Quarterly Magazine; **AOD Today Quarterly Magazine** Flight Crew Information Files (FCIF); pilot.fedex.com; and **Flight Time DVD**



AOD Heads Toward Safety Management System

Jim Willson

Manager, Flight Safety: Performance, Compliance and Prevention

SNP Jim Partes has taken a step towards developing a world-class safety collure at Felfa Express by announcing an important safety objective. "To define Safety Management System (SMS) processes within AOD and to develop an SMS implementation plan."

Sounds great! So... what is a Safety Management System?

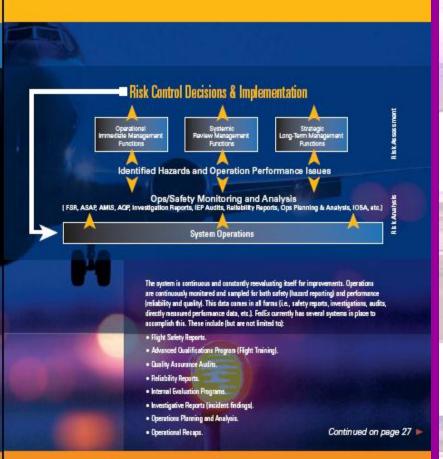
SMS is a businessike approach to safety - a specific, systematic and all-inclusive process for managing safety risks. As with all systems management, SMS provides for goal setting, planning and measuring performance. SMS is woven into the fabric of an organization, supporting the operation in such a way that safety becomes seamless. The safety department's role shifts from policy persuasion to process management, auditing and advising. Thus, safety becomes part of the culture — the way people do their jabs. As a borus, there is an operational performance benefit such that as safety improves, so does the reliability and the quality of the service

In recent years, a lot has been learned about how ascidents happen in aviation and other industries. It is now generally accepted that most accidents involve human error. This is not to say that human errors indicate carelessness or incompetence on the job. More often than not, the human is only the last link in a chain that leads to an accident. Rather than treating human error as a violation, SMS now looks deeper into the processes to root out the underlying causes for accidents and incidents. Accidents are prevented by eliminating the recurrent hazards which set up the human to fail

With this understanding has come new system safety approaches in aviation and medical operations. Hospitals, airlines and the Federal Aviation Administration (FAA) are following in the footsteps of the nuclear and chemical production industries and shifting to processdriven safety prevention. They are creating environments where safety reporting is encouraged and rewarded, and safety data from these reports are identifying root causes to repetitive accidents and incidents. These companies no longer see information regarding hazards as liabilities so long as measures are taken to reduce risk.

How does it work?

With SMS, safety data is presented to management, who in turn rely upon this critical information to make decisions and to lead the organization. Safety reporting isn't really new. Older reactionary safety cultures have reporting systems as well. However, in SMS, managers and staff can access and use safety information relating to the organization's own performance. Information is free-flowing and used only to improve the operational system, not to find fault, For this to work, management must establish systems to collect and analyze safety and performance data more efficiently. Through a systematic process, safety information is processed by a system similar to that in the following diagram.





FETY

Publications

SMS Update Fleet Safety Teams

Dave Prewitt, Managing Director, Air Safety & Regulatory Compliance



As I've discussed in previous editions, we are working hard toward the development of a safety management system here at FedEx.

We are part of an FAA-sporsored pilot program to develop SMS while serving as a learning center for the FAA. In this issue, I want to take the opportunity to update our crews on how our system will function and to discuss our basic SMS framework. The starting point of our system will be Fleet Safety Tearns. These safety tearns are being developed to support each operating fleet and will allow us to focus on fleet-specific safety issues. Each team has a team leader and representatives from Standards, Training and Engineering. Additional members will be added, based upon the needs of each team, in order to best manage issues identified in each group. Fleet Safety Teams meet monthly to review fleet-specific safety information; they met for the first time in January. Each team has the ability to develop formal safety recommendations that will be elevated through the SMS for resolution and management.

The key component to improving safety in a proactive way is awareness. We cannot solve issues or problems in our system unless we're aware of them and have a method to analyze and determine

Safety Metrics

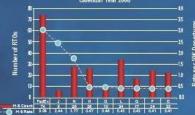
Julie A. Harkey, Sr. Air Safety Specialist

Flight Safety Reports (FSRs) are the primary source of data described in this report. Except where required by the Flight Operations Manual, Flight Safety Reports are a voluntary method for Flight, Maintenance and Ramp personnel to report observed hazardous conditions. Thus, these metrics (statistics) are a sampling of hazards and events at FedEx Express and are not to be considered a conclusive list. This report is the first-level tool to assist line managers to identify hazards, assess risk and determine appropriate control measures.

All FSRs are reviewed and included in our statistics. When FSRs are submitted for every required event, for perceived hazards and other issues, Air Safety is much more likely to be able to spot emerging brends. Quarterly reports go out to management personnel in Flight Operations, Right Standards, Maintenance Reliability, Air Safety and others. Your FSRs can and do make a difference in the safety of FedEx Express operations.

3,199 Flight Safety Reports were received in Fiscal Year 2007. The overall number of FSRs decreased by 8%, and the rate per 10,000 departures decreased by 9% in FY07-Q4. Technical Reports decreased by 10% and Operational Reports decreased by 20%. Environmental Reports increased, rising by 26%. Ramp Operations continue to be the most frequent theme in FSRs. Weather FSRs bumped Pilot Issues out of second place — Lightning/Static and Windshear events accounted for the large increase in weather FSRs this quarter.

Chart 1: Normalized High-Speed RTOs at 9 ATA Member Carriers



Rejected Takeoffs (RTOs) continue to be of concern. High-speed RTOs are of particular interest to Air Safety – in 2006, FedEx had more high-speed RTOs than all other airlines participating in the Air Transport Association Top 5 Data Reporting Program (see Chart 1). Of the air carriers depicted in Chart 1, some fly more departures per year than we do at FedEx, and some fly fewer departures. Forty-two percent of all of our RTOs in 2006 were initiated at or above 80 knots.



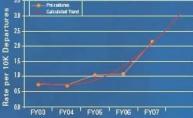
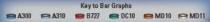


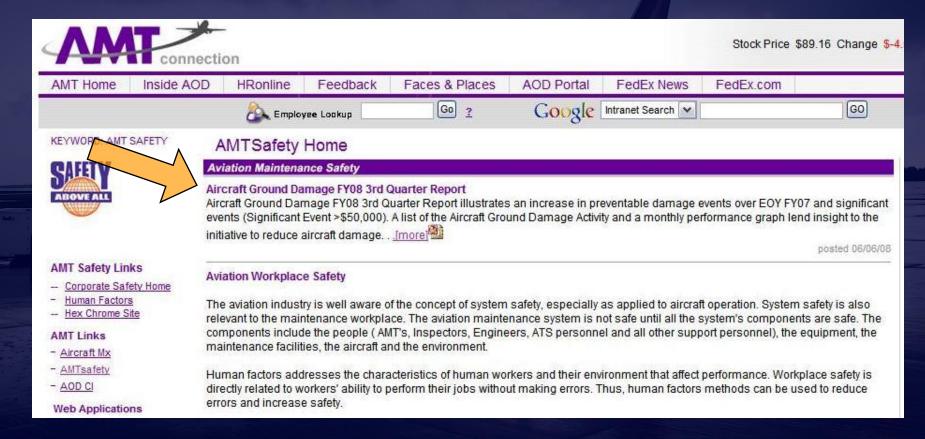
Chart 2 plots the flight crew Procedure Error FSRs voluntarily reported over a five-year time span. During that time, the rate of Procedure Errors per 10,000 departures has more than tripled, and the brand continues to increase. In an effort to reverse this trend, Air Safety is asking all crewmembers to report via FSR all procedures believed to be confusing, incorrect or ambiguous. Air Safety will then anonymously bring these to the attention of Riight Standards for review or clarification. See Crew Procedure Errors article on page 30.

Chart 3 depicts the rate at which Rejected Takeoffs, Air Turnbacks (ATBs), and Declared Emergencies occur by fleet. These rates are adjusted for the number of departures by individual fleet.



Websites

amt.aod.fedex.com





Aircraft Ground Damage FY08 to FY07 Comparisons without Locks

ACTIVITY	1st QTR FY08	2nd QTR FY08	3rd QTR FY08	1st, 2nd & 3rd Qtr FY08	EOY FY07
Total Revenue Flights	57,277	55,862	57,290	170,429	229,851
Preventable Damage Events	133	191	230	554	410
Damage Rate/ 10000 Departures	23	34	40	33	18
Total Cost	\$1,770,030	\$2,101,723	\$3,342,203	\$7,213,956	\$10,650,073
Total OOS Time	29 Days 11 hrs	28 Days 9 hrs	28 Days 18 hrs	86 Days 14 hrs	116 Days 18 hrs
Significant Events >\$50,000.00	8	6	15	29	26
AOD Internal (# Events/Cost)	7 / \$255,111	11 / \$168,469	15 / \$487,068	33 / \$910,648	50 / \$5,545,643
Ramp Operations (# Events/Cost)	52 / \$705,965	71 / \$636,592	97 / \$1,135,832	220 / \$2,478,389	232 / \$1,717,628
Discovered (# Events/Cost)	71 / \$677,484	97 / \$605,672	107 / \$951,513	275 / \$2,234,669	162 / \$3,281,669
→ AOD External (# Events/Cost)	3 / \$131,470	15 / \$690,990	19 / \$767,790	37 / \$1,590,250	12 / \$105,108
Average Cost Per Event	\$13,308	\$11,004	\$14,531	\$13,022	\$25,976

[•] Rate per 10,000 departures and GSE Training Strikes (2) for EOY FY07 were combined into Ramp Operations

Lessons Learned

- Current SMS model is built for a traditional air carrier
- Differently structured companies may find it difficult
- Manufacturers and others also have a different structure and management processes
- Interface relationships need to be addressed and lines of authority considered

